#### Modern z/OS Performance Reporting: The Pivotor Difference



z/OS Performance Education, Software, and Managed Service Providers



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## Agenda

- Who we are
- What we do
- How and why Pivotor is different from most other performance reporting tools in the market
- Demo

#### Enterprise Performance Strategies, Inc.

- Peter Enrico founded EPS after leaving IBM in the late 90s
  - He helped write WLM, worked on RMF, did many other performance things
  - Founded EPS to focus on mainframe performance
  - Genesis of Pivotor goes back to about 2004
- Scott Chapman joined up with Peter in 2014
  - He was the mainframe performance and capacity guy for mid-sized shop
  - Had been a Pivotor customer for a couple of years
  - Wanted to drive Pivotor and mainframe performance reporting forward
- Operational provided excellence by...
  - Dana, Lizann, Jamie, Nancy, and Pim

### EPS: We do z/OS performance...

#### • Performance Reporting (with Pivotor)

- Performance reporting and analysis of your z/OS measurements
  - Example: SMF, DCOLLECT, other, etc.
- Not just reporting, but cost-effective analysis-based reporting based on our expertise

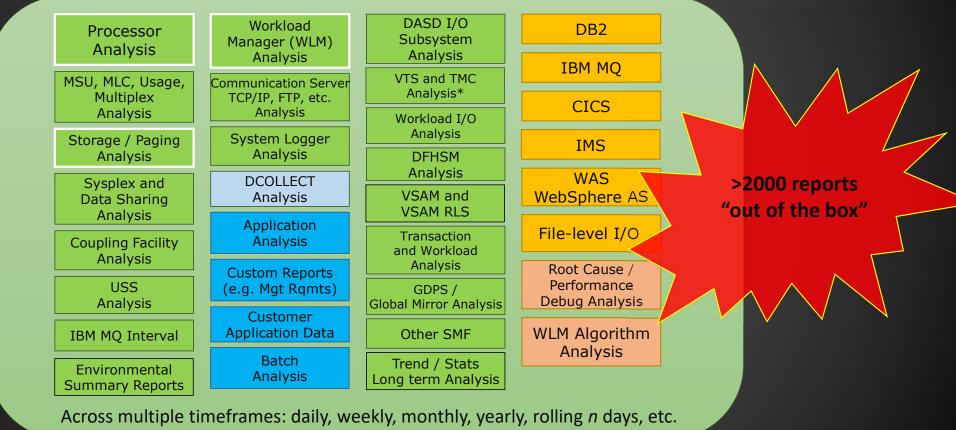
#### Performance Educational Workshops (while analyzing your own data)

- Essential z/OS Performance Tuning
- Parallel Sysplex and z/OS Performance Tuning
- WLM Performance and Re-evaluating Goals
- Performance War Rooms
  - Concentrated, highly productive group discussions and analysis



- Pivotor is our data reporting tool & service designed specifically for z/OS performance reporting
  - Designed and used by z/OS performance experts
  - Processes data from SMF, DCOLLECT, and customer sources
  - Contains hundreds of z/OS performance reports "out of the box"

## Comprehensive Report Sets for Immediate Performance Analysis



# But how is Pivotor different?

#### There is a Pivotor tier for every budget

PIVOTOR®	z/OS Performance reporting that fits every need and budget				
		Cloud		On-Site	
	FREE	Essentials	Prime	Enterprise	
Major Reporting Areas					
Basic LPAR, service/report classes	1	1	1	1	
Batch		1	1	×	
I/O subsystem & channels			1	×	
Sysplex, XCF, System Logger			1	1	
Sub-minute performance (SMF 98/99)			1	1	
DCOLLECT			*	×	
TCP/IP (SMF 119)			1	×	
Hardware Instrumentation (SMF 113)		1	1	1	
Dataset I/O Details (SMF 14/15, 42)			Optional	1	
CICS, WAS			Optional	×	
DB2, IMS*			Optional	×	
Custom data sources			1	1	
Application attribution			1	1	
Other supported SMF records			1	1	
Report Retention					
Daily report retention	7 days	2 years*	2 years*	Up to you	
Weekly/Monthly/Yearly report retention		Unlimited*	Unlimited*	Up to you	

Pricing is not based on the size of your machines, but rather the data that we're processing. Upgrade all you want: we won't get in the way of your business!

Performance Assistance and Education					
EPS available to answer performance questions with your data	Limited	× .	1	Limited	
Annual review calls			1		
Playlist-guided analysis	1	1	1 A	1	
In-depth Report Help	1	1	1 <b>*</b> 1	× .	
Exceptions	×	1	1	1	
Dashboards			1	1	
Other					
Least effort: just send us data!	1	1	1		
Complete control & database access				× .	
Cost					
Starting price (per year)	\$0	\$10,000	\$25,000	\$50,000	
Pricing metric	1 system only	Report plexes + systems + RMF interval	Report plexes + systems + RMF interval	CECs + z/OS LPARs	
Excellence in Mainframe	Performance			strategies.com strategies.com	

\* while service subscription maintained

## Cloud first

- Although Pivotor can be installed on-site, it is primarily offered as a "cloud" solution
  - A very secure cloud (more on this later)
- This greatly simplifies z/OS performance reporting
  - Just (S)FTP(S) us the data, we take care of the rest (we're good at it!)
  - No infrastructure to buy and maintain
  - No specialized knowledge to maintain the performance reporting
    - No domain-specific languages

#### Local install flexibility

- Where a local install is appropriate, there's a great deal of flexibility
- Need to be able to run Java 8
- Need a relational database with a JDBC driver
  - This database agnostic approach is quite unique
  - Naturally, some databases do work better than others
- FYI: local install probably only makes good sense for the very largest environments or where there's very stringent restrictions on sending out data

#### Concentrate on performance, not reporting

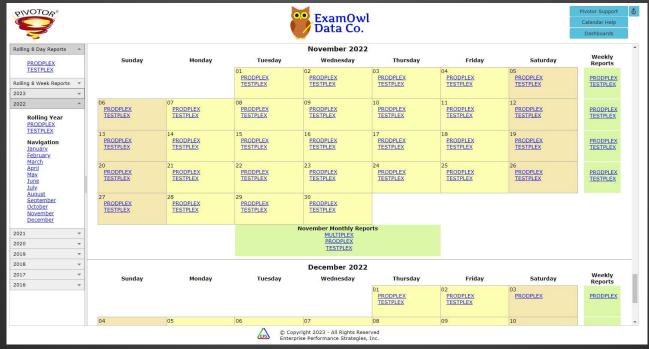
- Spending time investigating and understanding the performance of your systems is a much higher value than understanding how to run reports!
- z/OS experts are retiring and a new generation is coming in that needs to get up to speed and Pivotor embeds z/OS performance knowledge
  - Short description available for every report, long-form help (paragraphs) for selected reports
  - Playlists walk you through an analysis
  - Exceptions help highlight areas of concern
  - Experts are only an email away

#### Speaking of those experts...

- Pivotor and the Pivotor reports designed by experts with decades of mainframe experience
- We actively use the product every day
  - Helping customers with their z/OS performance issues
  - Just reviewing customer data in the pursuit of new reporting, new education
  - "Off-label" use: we use Pivotor to help monitor the Pivotor service
- We're a small, privately held, US-based company
  - We're easy to deal with
  - The owners are actively involved in all aspects of the business

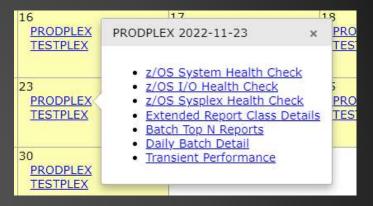
#### Pivotor reporting is approachable

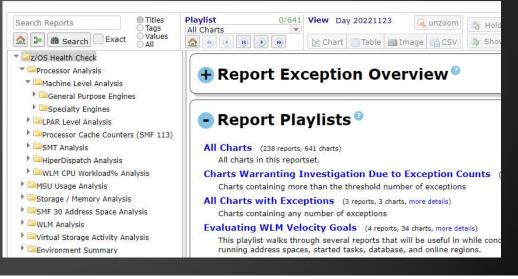
- Any performance investigation starts with "when"
- With Pivotor, performance reports are arranged in a calendar



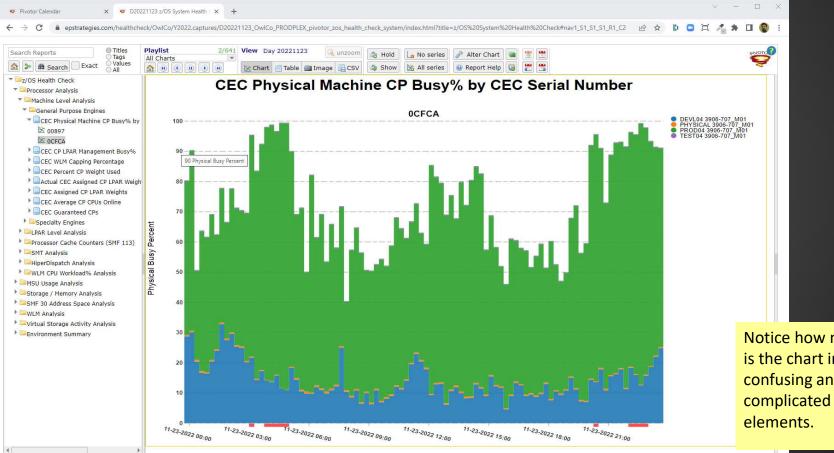
#### Pivotor reporting is well-organized

- Reports are organized into Report sets
  - Report sets contain related reports
  - Search within report sets
- Logical organization in a report set
  - But can also search





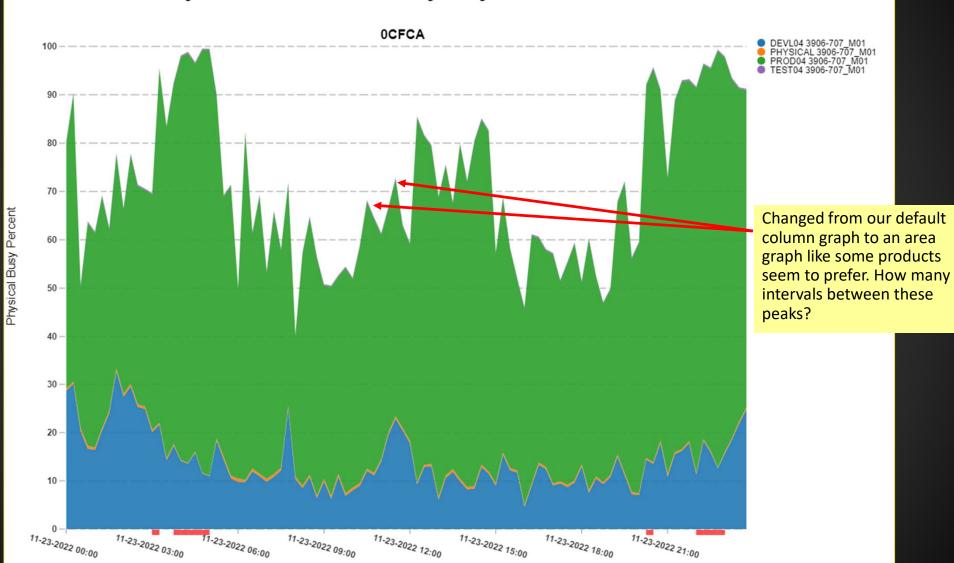
#### Pivotor lets you focus on the data



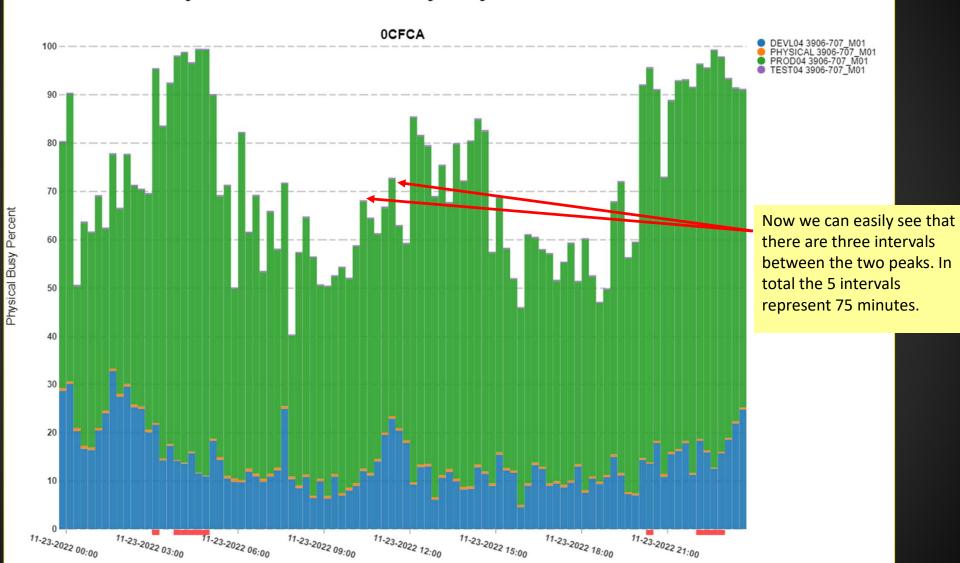
Notice how much of the UI is the chart instead of confusing and/or complicated user interface elements.

### Visualizations should promote understanding

- Pivotor prefers column charts that make the it easy to understand the intervals involved
- Column widths denote interval duration, making it easy to spot intervals of unusual duration
- Pivotor color scheme was chosen to try to help make the chars accessible to color blind users
  - Although no color scheme will be perfect for everybody!



#### CEC Physical Machine CP Busy% by CEC Serial Number



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#### Pivotor reports are already run

- Pivotor runs all the reports in batch and stores them for later use
  - We store the data compressed and we have lots of storage!
- Super fast: no waiting on fetching data from a large database
- Pre-run does *not* mean just static pictures
  - Fly-over hover text with further information
  - Zoom into smaller sections of the report
  - Dynamically load multiple days
  - "Explorer" charts let you build a report on the fly for a specific entity
    - E.G. to answer questions like what was this batch job's elapsed time over the past year?
  - Automatic, intelligent aggregation/disaggregation for long-term reports

#### Security: Simplicity

- Because reports are pre-run, only simple static files are stored on the web servers
  - Web servers execute no dynamic code and can't even connect to other servers
- Apache provides the authentication and authorization via Auth0
  - We let the experts write the security-sensitive code!
  - Can SAML-federate with your IdP so you can control who has access to your reports
- Penetration tests are "boring" because the attack surface is extremely small

#### Security: Separation

- Customers' data are all logically separated
- Separate directories for files
  - Customers' files are not intermingled in the same directory on any server
  - Apache enforces security at the directory level
- Separate database schemas for each customer/plex
  - Customers' data are not comingled in the same tables
    - Yes, we have thousands upon thousands of individual tables!
  - Reporter can only report on a single schema at a time
- Human mistakes of course could happen, but everything is structured to make it difficult to accidentally comingle customers' data

#### Security: Standards

- HTTPS enforced with HSTS (A+ from Qualys)
- SFTP and FTPS supported and encouraged (but not enforced)
- All disks encrypted, all backups stored in encrypted S3 buckets
- Expect to have ISO 27001 certification shortly
  - Continually monitoring compliance with Drata
  - See also <a href="https://trust.epstrategies.com">https://trust.epstrategies.com</a>

#### Security: Safety

- Run in AWS
  - Shared responsibility model where AWS takes care of infrastructure security
- Continuous availability of web reports
  - All reports are dual published to two webservers (VA and OH)
  - Users are routed to the most responsive available server
- We're mainframe people: we have backups and DR plans
  - Most data is backed up two ways
  - Regularly tested DR plan to move to OH if a meteor takes out VA

# Summary

#### Pivotor is not just a tool to graph metrics

- Pivotor is made and used by z/OS performance experts
- Pivotor is for z/OS performance analysts of all skill levels
  - Pivotor strives to improve your understanding of z/OS performance
- Pivotor's architecture makes exploring performance reporting fabulously fast and super secure
- Pivotor's pricing is affordable for shops of all budgets
- We're really good at turning SMF data into useful information!

# Demo time!